

Nick Scheumann

Property Manager

Valley Tower/ Prospect Hill Apartments

303 South 9th Street #16

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(765) 420-0100

To whom it may concern,

I am writing to recommend Nichole Marchand for a position of Property Manager. I had the pleasure of working directly with Nichole during our time as leasing agents at Shenandoah Properties. She trained me when I first arrived at Shenandoah. During that time, I have gotten to know Nichole quite well and can thoroughly vouch for her character and abilities.

Nichole is a pleasure to work with because her pleasant and positive attitude can make nearly any work seem fun and interesting. Nichole's incredible adaptability with potential clients has let her excel in sales. Her ability to adapt to what the client needs makes customers feel comfortable with her. Her flexibility also allows her to quickly switch tactics if the customer changes their mind about something at the last minute. While at Shenandoah, Nichole was able to lease our apartments to several clients who had been on the fence about wanting to move to the community. Nichole's great connection with the customers and relentless perseverance to always make the customer happy allowed her to always have fantastic sales numbers at our company. She received the highest score in the company, 98%, on our shopping performance reports.

Nichole is also able to work effectively with other co-workers, making her a great addition to the team. After taking the initiative to create and share many instructional booklets for current and future employees to learn our system, which dramatically improved productivity. She has grown and excelled at Shenandoah Properties tremendously.

With her abilities, adaptability, and dedication, Nichole will make a great Property Manager. I have no doubts you will be exceptionally pleased if you hire her. If you have any questions, please feel free to contact me at the above address.

Sincerely,

Nick Scheumann

A handwritten signature in black ink that reads "Nick Scheumann". The signature is written in a cursive, flowing style with a large initial "N".